

SG Equipment Finance is one of the leading international specialists for Equipment and Vendor Finance. One of the target markets is the **Transport market**.

We have local market and asset specialists who can advise you on your investment plans. Via SG Equipment Finance you can have the equipment that you need, whether it is a used or a new equipment. We are bank, brand, and supplier independent.

Market developments in Transport

In the transport business are a lot of companies which have less than 5 trucks. Especially the smaller companies are having difficult times due to the fact that they offer only transport and pricing is there only issue. The bigger companies gain their profit by logistics activities. The shortage of wheels and drivers is increasing.

Are you depending on your house bank ?

We hope your answer is no. Still there are a lot of companies that only do business with 1 bank/leasing company. By dispersing your credit needs your current credit facility will not be charged at your house bank which keeps everybody focussed.

Pay less during low season ?

During a certain period a object is less used. It is possible to adapt the lease instalments to the use of the bus. In this way the cash flow of your company is in line with the lease instalments and liquidity problems are no longer an issue. We call this **'Cash flow Matching'** lease

Rolling stock to lease?

- Trucks
- Kippers
- Trailers
- Trailers for car transport

Off-balance financing?

Your investment will not be visible on your balance sheet but it is noted on the balance sheet of the leasing company. Still you have the economic benefit of the rolling stock.

Advantages:

- Balance ratios remains unchanged
- No upfront VAT payment
- Working capital remains unchanged
- End of leasing period, options:
 - continuing equipment renting; or
 - buying the equipment; or
 - returning the equipment to the leasing company

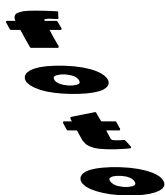
Why do business with SG Equipment Finance?

Being an entrepreneur you want to consult somebody with knowledge of your business.

SG Equipment Finance has over 50 years of experience in the Transport market.

This means for you:

- A business partner that knows your equipment and maintains good contacts with both Truck and Trailer suppliers and users.
- Asset based finance: we take the value of the rolling stocks as security for the lease.
- A young and fast growing organisation with fresh view on leasing, one contact person and clear and direct communication.



More info?

Please contact our business and asset specialist, **Paul Eliëns**. With him you can discuss all different financing possibilities.

T: +31 33 - 450 8326

M: +31 6 - 54265325

E: transport@sgef.nl